



# BUSINESS OPPORTUNITIES NEWSLETTER

## ENGAGE WITH THE EBRD

The European Bank for Reconstruction and Development (EBRD) invests in changing lives. Through our projects, business services and involvement in high-level policy reform, we're doing more than ever before across three continents. [Financial investment projects](#) are at the heart of what we do. We also provide [business advisory services](#) and promote [trade finance](#) and [loan syndications](#).

## WHERE WE ARE & WHAT WE DO

We're active in [almost 40 economies](#) across three continents, from [the Southern and Eastern Mediterranean](#), to Central and Eastern Europe, to Central Asia. Our operations span [range of industries](#), from [agribusiness](#) to [infrastructure](#) to [transport](#). We are world leaders in [climate finance](#) and from the end-2022, all EBRD activities must be aligned with the goals of the Paris Agreement.

## WHAT'S NEW

### [EBRD raises growth forecast, warns of threats](#)



The EBRD has raised its forecast for its regions for 2021 to 5.5 per cent in its latest Regional Economic Prospects [report](#). While this represents an upward revision of 1.3 percentage points over its June forecast following a strong performance in the first half-year, the Bank warns of serious threats ahead. High commodity and energy prices, tight labour markets, supply chain disruption and currency depreciations in some EBRD economies have begun to push up inflation even before the latest spike in Covid-19 infection cases.

## EBRD TOP-3

1. [EBRD welcomes Algeria as its latest shareholder](#)
2. [EBRD President pledges €600 million in new financing for Turkish women-led firms](#)
3. [MDBs call for "expansion and acceleration of climate action"](#)

[More news](#)

## BUSINESS OPPORTUNITIES

The EBRD provides many [opportunities](#) for suppliers, contractors and consultants worldwide related to EBRD-financed projects. Please register on the [EBRD E-Procurement Portal](#) to receive updates on our procurement opportunities. Highlighted below is a selection of these opportunities:

Issue Date	Closing Date	Location	Project Name	Sector	Contract	Type
08/11/21	12/12/21	Tajikistan	<a href="#">Nurek Water and Wastewater Project</a>	MEI	Project goods, works and services	Invitation for Tenders Single
27/10/21	14/12/21	North Macedonia	<a href="#">Skopje Bus Rapid Transit Project</a>	MEI	Project goods, works and services	Invitation for Pre-qualification
26/10/21	N/A	Ukraine	<a href="#">Transmission Network Modernisation Program</a>	Power & Energy	Consultancy	Shortlist Notice

## PROCUREMENT CASE STUDY

**Tender Name:** Trillium Pumps Italy SPA  
**Tender Country:** Italy  
**Country of Operation:** Egypt  
**Project:** SOPC Energy Efficiency & Upgrade Program  
**Contract Signing Date:** 30/04/2021  
**Contract Type:** Goods  
**Signed Value:** €19,308,787





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## DIGITAL AGENDA

### EBRD Transition Report 2021-2022 **System Upgrade: Delivering The Digital Dividend**



The EBRD Transition Report launched on the 10<sup>th</sup> Nov 2021 and focused on the digitalisation process which continues and remains one of the key forces shaping developments around the world – including in the EBRD regions.

As this report shows, there are large digital divides between the EBRD regions and advanced economies, between the various economies in the EBRD regions, and within individual countries. Those divides reflect differences in both digital infrastructure and digital skills. You can access the report [here](#), and watch the launch video [here](#).

### EBRD adopts first Digital Approach



Addressing the urgent need for economies to embrace rapid technological change and overcome the challenges exposed by the Covid-19 pandemic, the EBRD adopted its inaugural digital approach to advancing transition.

The document sets out a comprehensive framework on how the Bank will use its three instruments – investment, policy engagement and advisory services – to support the digital transition in the economies where it invests. You can read more about the digital approach [here](#).

## Country Strategies

The EBRD has recently announced to adoption of new **country strategies** for the three Baltic countries: **Estonia, Latvia and Lithuania**. The strategy focuses on supporting each country's green economy transition, as well as fostering each respective country's knowledge economy. Read more about each country strategy here: [Estonia](#); [Latvia](#), [Lithuania](#)



## EVENTS SPOTLIGHT



### 1. EBRD at COP26

At **COP26**, EBRD launched the plan to mobilise private capital for climate finance, announcing its intention to double the mobilisation of private sector climate financing by 2025. The way to achieve this target was set out in an **Action Plan on Mobilising Private Capital for Climate Finance**, unveiled at **COP26**. With this plan the EBRD will support the **transition to a low carbon economy in its countries of operations**.

Together with other multilateral development banks, the Bank plays a leading role in helping to **decarbonise economies and enable the transition to a more sustainable future**, with a focus on involving the private sector in tackling climate change. [Read more here](#).

### 2. Tuesday, 23 Nov 8:00am – 9:30am (GMT)

**Business and consultancy opportunities in the EBRD's sustainable infrastructure sector.**

How to find and participate in procurement opportunities and successfully work with the EBRD and its clients. [Register to attend here](#)

### 3. Thursday, 02 Dec – Friday, 03 Dec

**Finance and productivity during and after lockdown**

The [Competitiveness Research Network \(CompNet\)](#), the EBRD and the Finance department at the [Leibniz Institute for Economic Research \(IWH\)](#), invite submission for the 2<sup>nd</sup> FINPRO conference on the intersection of the two research fields of financial economics and productivity research. [Register to attend here](#)

For all EBRD events, please click [here](#).

## FOR ANY QUESTIONS, COMMENTS OR QUERIES CONTACT:

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